



Subject: Harbor Boat

Date: Monday, May 7, 2018 at 5:10:14 PM Eastern Daylight Time

From: Spider Andresen <spider2@comcast.net>

To: Dennis Jason <dennjs@msn.com>, Jim Malkin <jimmalkin@gmail.com>

Dennis/Jim: I ended up on the phone with the owner of Maritime Skiffs today on a on another matter and he remembered our conversation last winter about a new Menemsha Harbor Boat. So we ran the specks and numbers around again today. Obviously at this late date we are not going to see an early summer delivery, but most likely Aug maybe Sept. The boat Dennis likes is the 210 Patriot with the headcover console. That boat would be @\$70-80K with a 115 Yamaha. What we talked about last fall was putting together a "custom" package that would essentially be a 210 Patriot without all the frills like a hull liner, and other extraneous items that were mostly glitter. In the end it would be a striped down 210. It would be built on the 2090 hull with the Patriot console and roof. We'd power it with a less expensive Suzuki 90 rather than the 115 Yamaha. I believe the Suzuki is every bit as good as the Yamaha and saves us an easy grand. A lot of people now think Suzuki as a better engine than Yamaha. It would have all the utilitarian items a Harbormaster needs including a donut rubber rail and our tow post and will most likely come in close to \$41,000---which is what I believe is the amount in the Harbor boat budget. It's smoke and mirrors that allows them to sell us what Dennis wants at a drastically reduced price. Cool deal!!

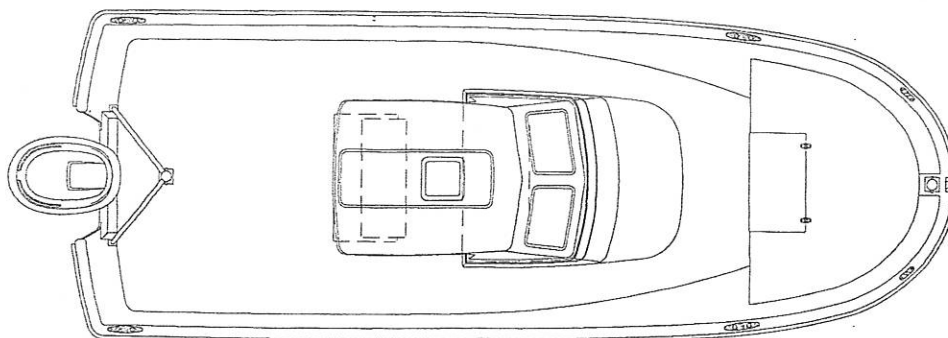
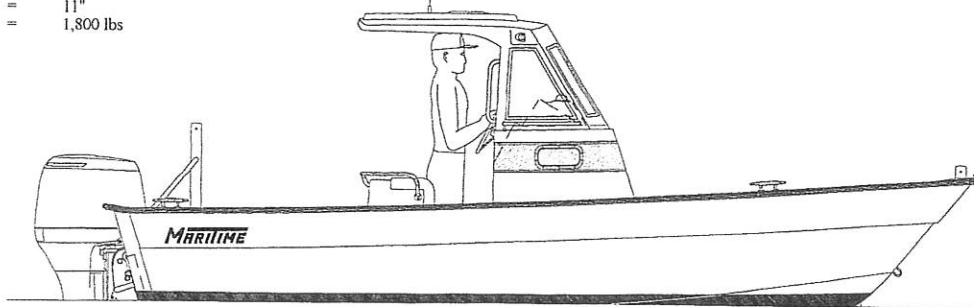
I told them I had to run it by you and would get back to them. The next step would be for them to spec out the boat with numbers and identify a time slot for a build and make a deposit. After that we drive our tow post to NH and look at all the items that would go into the boat.

Would you like me top proceed?

Best, Spider

PRINCIPAL DIMENSIONS

LOA = 20' - 9"
 BEAM = 7' - 7"
 DRAFT = 11"
 DISPL. = 1,800 lbs



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CHISLETT'S BOATING AND DESIGN LLC
 35 Industrial Park Dr., Dover, NH 03801 • Tel: 603-755-6815

DRAWING TITLE:
 MARITIME COMMERCIAL
 21' WORK BOAT

DRAWN BY: Cameron Chislett	SIZE: B	PART NO: 00000	DWG NO: 00001	REV: 0
DRAWN DATE: 05-21-2018	SCALE: NONE	FILE NAME: 117-20-007	SHEET: 1 OF 1	

CHISLETT'S BOATING AND DESIGN LLC
 35 Industrial Park Dr
 Dover, NH 03820

QUOTE

Date	Quote #
5/21/2018	478

Name / Address
Edward Andresen Town of Chilmark

Ship To

Item	Description	Qty	U/M	Rate	Total
Misc Item	MARITIME 21' COMMERCIAL WORK BOAT Features: -Patriot locking console with pilot house roof and windows -24gal above deck fuel tank -Heavy Duty Stainless Steel Bow Towing Bit. -Heavy Duty Stainless Steel Rear Towing Post -4 x Heavy Duty Stainless Steel Cleats -Heavy Duty Polyurathane Foam Collar Fendering System. -Suzuki 90hp Outboard w/ Rigging, Aluminum Prop and XTREME NFB Steering. -Maritime Galvanized Bunk Trailer w/ Single Torsion Axle, Disk Brakes, LED Lights, Stainless Tiedown Straps			49,981.00	49,981.00
Discount 1...	Government/Commercial Discount 15% PRICING VALID FOR 90 DAYS			-15.00%	-7,497.15

	Total	\$42,483.85
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